

Efficiently and Cost Effectively Procuring Cybersecurity Tools

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Working with the Cybersecurity and Infrastructure Security Agency's (CISA) Continuous Diagnostics and Mitigation (CDM) program, Booz Allen efficiently procures cybersecurity tools on behalf of the government. Since January 2018, we have purchased these products at discounted pricing — coordinating government requirements across 139 civilian agencies and sub-agencies, leveraging vendor partner and manufacturer relationships.

PROGRAM OVERVIEW

B Total amount Booz Allen saved the government compared to pre-negotiated GSA IT70 Schedule prices

M Total number of products Booz Allen procured for the government

Cost savings achieved compared to the government's pre-negotiated costs

Manufacturers purchased from

Funding sources leveraged

BIG WINS

Day

Fastest purchase made, executed for a CrowdStrike Endpoint Detection and Response (EDR) purchase in the tens of millions, from quoting to purchase order



Cost savings compared to GSA IT70 schedule costs during the execution of a multi-year Enterprise License Agreement to upgrade licenses across 38 agencies

Purchase orders released in a single day to meet government timelines and ensure no loss of cybersecurity capabilities

